



Partner: NETSource

<http://www.netsourcesecure.com>

Customer: IT and Asset Management Software Company needed expert help with an Azure migration

The Tech Data Cloud and Automation team provided an Azure migration solution to help Denver-based NETSource, specializing in business outcomes and provider of secure end-to-end solutions, win a large Azure opportunity with an IT and Asset Management Software company.

Challenge:

The end-customer was looking to migrate a cloud-based test/dev application to an Azure production environment and needed help planning and executing the migration from the current environment to the new environment without disrupting business.

Tech Data Cloud and Automation Enablement:

NETSource and Tech Data consultants worked jointly with the end customer to understand their requirements and challenges. Leveraging automated tools, the Tech Data consulting experts gathered and assessed the current infrastructure and identified the Azure resources needed for the production environment. The production environment was then created and tested before the migration.

Results:

The customer's application migration went smoothly without business disruption. NETSource was able to add \$45K Azure MRR and 18% services profit to grow their cloud business.



Cloud Solutions